

PUBLICATIONS

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A. PEER REVIEWED ARTICLES

Wesemann, H., Sirén, C., He, V., Grichnik, D., Wincent, J. (accepted, 2023). The Two Faces of Hierarchy: CEO Power and TMT Learning Diversity in Technology Venture Innovation. In: *Small Business Economics*

Burkhard, B., Sirén, C., van Essen, M., Grichnik, D., Shepherd, D. (2022): Nothing ventured, nothing gained: A meta-analysis of CEO overconfidence, strategic risk taking, and performance. In: *Journal of Management (JOM)*, doi: 10.1177/01492063221110203.

Christen, T., Hess, M., Grichnik, D., Wincent, J. (2022): Value-based pricing in digital platforms: A machine learning approach to signaling beyond core product attributes in cross-platform settings. In: *Journal of Business Research (JOBR)*, JOBR-D-21-03876R3.

Hudecheck, M., Siren, C., Grichnik, D., & George, G. (2021): *Adversity and Venture Performance: Is Adverse Media Coverage Really That Bad for Entrepreneurial Ventures?* In: *Frontiers of Entrepreneurship Research (FER)*, BCERC Conference. Best Paper Proceedings.

Antretter, T., Blohm, I., Sirén, C., Grichnik, D., Malmstrom, M., & Wincent, J. (2020): Do Algorithms Make Better – and Fairer – Investments Than Angel Investors? In: *Harvard Business Review (HBR)*.

Antretter, T., Sirén, C., Grichnik, D., & Wincent, J. (2020): Should business angels diversify their investment portfolios to achieve higher performance? The role of knowledge access through co-investment networks. In: *Journal of Business Venturing (JBV)*, 35(5). doi: 10.1016/j.jbusvent.2020.106043

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Antretter, T., Blohm, I., Grichnik, D., & Wincent, J. (2019): Predicting new venture survival: A Twitter-based machine learning approach to measuring online legitimacy. In: *Journal of Business Venturing Insights (JBV)*, 11. doi: 10.1016/j.jbvi.2018.e00109

Brinckmann, J., Villanueva, J., Grichnik, D., & Singh, L. (2019): Sources of strategic flexibility in new ventures: An analysis of the role of resource leveraging practices. In: *Strategic Entrepreneurship Journal (SEJ)*, 13: 154-178. doi: 10.1002/sej.1313

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- Hess, M., Sirén, C., Wincent, J., & Grichnik, D. (2019): Venture Capital and the Effects of Gender Diversity in New Venture Board Interlocks. In: *Best Paper Proceedings of the 79th annual meeting of the Academy of Management (AOM)*. doi: 10.5465/AMBPP.2019.234
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- Thiess, D., Sieger, P., & Grichnik, D. (2016): Love Hurts – How Social Relations in Venture Teams Impede the Performance Benefits of Human Capital. In: *Frontiers of Entrepreneurship Research (FER)*, 36: 168-173.
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B. ARTICLES WITH EDITORIAL REVIEW

Mattmann, M., Trinkner, U., Grichnik, D., Greger, M. (2022), *Ein öffentlicher Innovationsfonds für die Schweiz*, Die Volkswirtschaft, Bern, online 23.06.2022.

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- Faschingbauer, M. & Grichnik, D. (2011): Effectuation: Das Unternehmerische im Unternehmen wecken. In: *Zeitschrift Führung + Organisation (zfo)*, 80 (5): 337–344.
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C. MONOGRAPHS

Grichnik, D., Hess, M., Reuther, J., Stöckel, A., (2022): *Corporate Venturing Navigator: Conceptual development*, Working Paper.

Grichnik, D., Hess, M., Probst, D., Antretter, T., & Pukall, B. (2020): *Startup Navigator – Guiding Your Entrepreneurial Journey*. London: Red Globe Press.

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Grichnik, D., Brettel, M., Koropp, C., & Mauer R. (2017), 2. Auflage: *Entrepreneurship. Unternehmerisches Denken, Entscheiden und Handeln in innovativen und technologieorientierten Unternehmungen*, Schäffer-Poeschel-Verlag, Stuttgart.

Grichnik, D. (2016): *Entrepreneurial Living – Unternimm dein Leben. In 7 Zügen zur Selbständigkeit*, Carl Hanser Verlag, München.

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D. EDITED VOLUMES

Adams, R., Grichnik, D., Pundziene, A., Volkmann, Ch., (Eds.) (2022): *Artificiality and Sustainability in Entrepreneurship*. Springer Verlag, Berlin Heidelberg.

Grichnik, D. & Schwens, C. (2015): *Entrepreneurship, Technology, and Innovation, Die Betriebswirtschaft/Business Administration Review (DBW/BARev), Sonderheft*. Schäffer-Poeschel-Verlag, Stuttgart.

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Grichnik, D. & Witt, P. (2011): *Entrepreneurial Marketing, Zeitschrift für Betriebswirtschaft/ Journal of Business Economics (ZfB/JBE), Sonderheft*. Springer Gabler-Verlag, Wiesbaden.

Börner, C.J. & Grichnik, D. (2005): *Entrepreneurial Finance – Kompendium der Gründungs- und Wachstumsfinanzierung*, Physica-Verlag, Berlin Heidelberg.

E. BOOK SERIES EDITORSHIP

Block, J., Kuckertz, A., Grichnik, D., Welter, F. & Witt, P. (Eds.): *FGF Studies in Small Business and Entrepreneurship*, Springer Verlag, Berlin-Heidelberg.

Grichnik, D. (Ed.): *Entrepreneurship*, Peter Lang Verlag, Frankfurt a. Main.

F. CONTRIBUTIONS IN EDITED VOLUMES

Pundziene, A., Adams, R., Grichnik, D., Volkmann, Ch. (2022): Artificiality and Sustainability in Entrepreneurship. Exploring the Unforeseen and Paving the Way to a Sustainable Future [Editorial]. In: Adams, R., Grichnik, D., Pundziene, A., Volkmann, Ch. (Eds.), *Artificiality and Sustainability in Entrepreneurship*. Springer Verlag, Berlin Heidelberg, 3-16.

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Grichnik, D., Antretter, T., & Stoeckel, A. (2018): Deal Sourcing and Screening, In: *Entrepreneurial Finance: The Art & Science of Growing Ventures*, Alemany, J., Andreoli, J. (Eds.), Cambridge University, Cambridge, UK.

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Grichnik, D. (2015): Unternehmertum lernen, In: Edition Liberales Institut (Eds.): *Befreit die Unternehmer! Der (einzige) Weg zum Wohlstand*, Zürich.

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Brinckmann, J., Grichnik, D. & Kapsa, D. (2013): Should entrepreneurs plan or just storm the castle? A meta-analysis on contextual factors impacting the business planning-performance relationship in small firms. In: Kuratko, D. & Morris, M. (Eds.): *Entrepreneurship and Leadership*, Cheltenham, Northampton, 515–531 (reprint).

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Faschingbauer, M., Baierl, R. & Grichnik, D. (2013): Effectuation: Gestalten statt Vorhersagen – Elemente und Zusammenspiel des unternehmerischen Handlungsmusters, In: Grichnik, D. & Gassmann, O. (Eds.): *Das unternehmerische Unternehmen*, Berlin Heidelberg, 3–21.

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I. HOSTED CONFERENCES

TIE 2013 – 15th Annual Conference of the Scientific Committee of Technology, Innovation, and Entrepreneurship, VHB – Verband der Hochschullehrer für Betriebswirtschaft, St. Gallen (Switzerland) (together with Oliver Gassmann).

2011 G Forum – 15. Interdisziplinäre Jahreskonferenz zur Gründungsforschung, St. Gallen/ Zurich (Switzerland) (together with Christoph Müller).